



Ahlers & Cooney, P.C.
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June 7, 2021

Tammy Roberts, Community Development Director
City of Bloomfield, Iowa
111 W. Franklin Street
Bloomfield, Iowa 52537

RE: Engagement Letter – Voluntary Annexation

Dear Tammy:

The purpose of this Engagement Agreement ("Agreement") is to disclose and memorialize the terms and conditions under which Ahlers & Cooney, P.C. will represent the City of Bloomfield, Iowa (the "City") in connection to a 100% voluntary annexation (or 80/20 voluntary annexation, if property owner is not obtained for 100% of the proposed annexation territory).

SCOPE OF ENGAGEMENT

We agree to perform the following services for the fees we charge under this Agreement:

- Preparing annexation application forms
- Preparing a timeline for the annexation process
- Preparing all Council proceedings related to the annexation process
- Preparing legal notices for mailing and publication related to the annexation process
- Representation of the City before the City Development Board (if required to complete the annexation)

Our duties under this Agreement are limited to those expressly set forth above. Absent a separate engagement agreement regarding one or more of the following services, the fees we charge hereunder do not include:

1. Preparing the legal descriptions to be used in the completion of the annexation process;
2. Defending any legal challenges to or arising out of the completion of the annexation process; or

3. Confirming or calculating any financial impacts of the annexation process, or otherwise acting in a financial advisory role.

It is not anticipated that it will be necessary for us to personally attend Council meetings in order to accomplish our work. We will be coordinating our services with you and other City staff, as directed by the City. In the event that public hearings or litigation should occur in the course of this matter, we would expect the same to be handled by the City Attorney, unless special arrangements are made for our participation.

ATTORNEY-CLIENT RELATIONSHIP

As confirmed by the execution of this Agreement, the City will be our client and an attorney-client relationship will exist between us for purposes of providing the services listed above. Our services are limited to those contracted for in this letter and the City's execution of this Agreement will constitute an acknowledgement of those limitations. The Firm's engagement under this Agreement will end with the completion of the annexation process and our final invoice has been paid.

FEES

I will be the attorneys chiefly responsible for providing you with these legal services. However, if efficient and appropriate, we may call on other attorneys and legal assistants from time to time. The fees will be based on the hours worked by firm personnel at their hourly rates in effect at the time the work is performed. Our rates are generally adjusted on an annual basis, beginning January 1 of each year. My rate is \$210, and my legal assistant's rate is \$125. It is difficult to estimate the total cost for the work, because we charge by the hour and there are many variables that impact the number of hours spent on the work. Expenses will be billed at the amount incurred. Our statement for services and expenses will be due and payable upon receipt of the invoice, which in most instances, is monthly. Should you have any questions about a statement or a fee, please do not hesitate to call. We do reserve the right to withdraw from representation for any reason, including failure to pay the monthly statement in accordance with this policy. If, for any reason, the City terminates the engagement governed by this Agreement before the completion of the services described herein, we will bill the City for the services rendered as of the date of termination based on the hourly rates of those who provided services.

RECORDS

At the City's request, any documents furnished by the City will be returned promptly upon receipt of payment for outstanding fees and client charges. Our own files, including lawyer work product, pertaining to the above referenced project will be retained by us. For various reasons, including the minimization of unnecessary storage expenses, we reserve the right to dispose of any documents or other material retained by us after the termination of this Agreement.

APPROVAL

Please carefully review the terms and conditions of this Agreement. **If this Agreement accurately reflects the terms of this particular engagement, please obtain approval by the City Council, and execute, date, and return to me a copy of this Agreement. Please retain**

the original for your file.

If you have questions regarding any aspect of the above or our representation, please do not hesitate to contact me. As always, we appreciate the opportunity to represent the City and we look forward to working with you on this project.

Ahlers & Cooney, P.C.

By:



Jenna H. Bishop

Accepted and approved on behalf of the City Council of the City of Bloomfield *

By: _____ Dated: _____

Title: _____

*Authorized by action of the governing body, approved on _____, 2021.