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From: **Mike Osler** <Mike.Osler@macqueengroup.com>
Date: Mon, Jun 14, 2021, 12:33 PM
Subject: Envirosight Rovver X Proposal
To: Jeremy Walker <jeremy.walker@cityofbloomfield.org>

Hi Jeremy-

Thanks for your time last week to demonstrate the Envirosight Rovver X. I have attached a proposal based on the MNDOT State Bid (Iowa does not publish bids on special equipment like this, but the Iowa DOT and many other cities use the MNDOT contract to purchase equipment from).

I have listed and attached more information about the Rovver X Crawler System per your request. I've attached a basic report that includes three sections along with photos of each defect and an inclination report. This is a real gamechanger for a small city that no longer has to purchase a separate software license and computer or try to organize endless unmarked recordings from previous inspections. Now you have a way to organize and analyze inspection data, create reports, to send off for repair bids, etc., all with the included software built into Envirosight's handheld pendant. In the end it's the deliverable to customer i.e. the report that will help sell your services.

The Envirosight Rovver X is a modular and portable system that can be configured to your needs. As we discussed not everything we showed does not need to be purchased from the beginning but could be added later.

Envirosight Rovver X Highlights:

- Reduced Resistance Systems Approach- Less Resistance = Better Performance and Increased Reliability
- Portable Automatic Cable Reel- Automatically feeds out cable and maintains slack in the cable while going out and keeps the slack out upon retrieval
- Lightweight strong cable- easy to repair with only 6-Wires and light enough to float with internal strain relief connector reducing resistance
- Tool-less Connections- Cable, Wheels, Lift, Light, Camera- Featured on the Small Steerable Crawler with overlapping wheel design able to traverse the toughest conditions
- Handheld Control Pendant- Control, View, Report, and Diagnose all in the handheld tablet-style controller with all the built-in software to create reports that a small city needs (see attached sample report)
- Updates- Envirosight's system is CAN-BUS driven making it infinitely upgradeable via WIFI, not outdated the day you buy it like competitors
- Service- MacQueen Equipment services all Envirosight products in-house and in-state so you won't be sending to the factory to "get in line".

Rovver X Videos

Envirosight Quick Change Components

https://www.youtube.com/watch?v=OD6_8aDlc1Q

Quick Change Wheels Vibration Test

<https://www.youtube.com/watch?v=I4rWh5cSXTc>

Envirosight Mobility

<https://www.youtube.com/watch?v=brXr-uoI8YY>